

AMERICAN'S NDC vs. BRITISH AIRWAYS' NDC

SEPTEMBER 2017

American & British Airways' Incentive Programs

- American offers travel agencies \$2.00 USD per eligible segment (see section 2c of American's Addendum to the GTAA).
- British Airways will exempt travel agencies using NDC from its Distribution Technology Charge of \$10 USD per fare component.

NDC Comparison Chart

- American Airlines and IAG's global distribution arrangements are separate, and although we aim to have consistent commercial policies to support our Atlantic Joint Business, that is not always possible.
- Our NDC solutions are both built on IATA industry technology standards.

Functionality	AJB Solution	American	British Airways	Iberia
Shopping & Booking	✓	Full NDC	Full NDC	Full NDC
Ticketing	✓	ARC/BSP settled, neutral ticket stock	BSP settled, BA ticket stock	BSP settled, IB ticket stock
Payment Options	✓	Credit card, Cash	Credit card, Cash	Credit card, Cash
Post-Ticket Servicing	✓	Agency	Agency	Agency
Published Fares	✓	Full range	Full range	Full range
Private Fares	✓	Fulfillable	Fulfillable	Fulfillable
Ancillaries	✓	Paid seating, Load factor based upgrades, confirmed flight change and standby, pre-paid meals, corporate bundles, Flex Funds, Admirals Club, Wi-Fi*	Bags, Meals, Paid seating	Bags
Interline	✓	Yes ¹	Yes ¹	Yes ¹

¹ Supported for various carriers, including many oneworld carriers

* Flex Funds, Admirals Club, Wi-Fi still in development phase